



TONE ELISABETH BAEKHOLT

SALES REPRESENTATIVE

SUMMARY

Dynamic and customer-focused sales professional with a proven track record of exceeding sales targets and driving revenue growth. Skilled in building strong client relationships, delivering tailored solutions, and negotiating favorable outcomes. Adept at leveraging in-depth product knowledge and market insights to identify opportunities and close deals.

CONTACT DETAILS

Cell: 0034 650262667
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WORK EXPERIENCE

Multilingual Communication Expert

For the past 25 years, I have been working as a freelance translator and English teacher. I have extensive experience in a wide range of subjects and am accustomed to working under pressure to meet tight deadlines, as well as solving unexpected problems. Through my work, I have developed strong research skills and the ability to draw precise conclusions. On a personal level, I possess excellent communication skills, empathy, and patience when necessary, and I am adept at handling difficult situations. I am highly service-minded and persistent.

Customer Service And Sales Agent.

NewCoCommunications, Barcelona | June 24 - Nov 24

Customer service and sales for the Norwegian market. It was a new project, so I had the pleasure of contributing to developing the team and a customer-related approach. There was a lot of brainstorming and analysis of the market and customer profiles.

Multidisciplinary Translation And Localization Specialist

Freelancer, remote work. Barcelona | May 02 - May 24

- Translation of documents and websites of a diverse and vast field: Technology, Law (contracts and lawsuits) pharmaceuticals, Medical reports and autopsies, Hospital equipment and treatments, Engineering projects, New tech devices, Press releases, and Company presentations. Tourism, Nutrition, Sports, Gaming, Blogs, etc.
- Language teacher for over 8 years.
- Fitness and aerobic instructor for 10+ years.

SKILLS

- Team Player
- Cold Calling & Telephone Sales
- Time Management
- Product Knowledge
- Customer Relationship Management (CRM)
- problem solving
- Persuasion and Negotiation
- Goal-Oriented

ACADEMIC HISTORY

Universitat Autnoma de Barcelona (UAB) | '98 - '03
Bachelor degree in Translation and Interpretation